

**Virginia Commonwealth University
University Purchasing
Contract Summary Sheet**

Commodity: Audio Visual Products, Services and Maintenance	Contract Nbr: UCP-142516-10JC
Vendor: Street & Company	Effective Date: 10/22/09-10/21/10 with one annual renewal option
Address: 3593 Mayland Court	Nbr of Vendors: 12 of 13
Richmond, VA 23233	Payment Terms: Net 30
Contact: Andy Pitts	Accepts Purchasing Card:
Phone: (804) 747-7780 Cell: (804) 564-6753	Fax: (804) 747-7112
E-Mail: apitts@streetandco.com	Web site:

Contract Information: Street & Company provides audiovisual products and service on a requirements basis.

Product pricing is based on discounts from manufacturers retail price as follows:

The minimum discount off of the manufacturer's list price is 23.0% for all products. The only exception is when the profit margin falls below 11.0% then the discount is 20% off of the manufacturer's list price. In this instance, Street & Company shall provide documentation to support the quoted price.

Services : Hourly Rates: Maintenance After the Warranty - \$ 100

Installation	- \$ 75
Technical Assistance	- \$ 75
Training	- \$ 75

Freight Terms are F.O.B. Destination/Prepaid.

Cooperative Contract Information: Access to this cooperative contract is allowed for the Virginia Association of State College and University Purchasing Professionals (VASCUPP) and all other Commonwealth of Virginia public institutions of higher education (to include four-year, two-year and community colleges). Current VASCUPP institutions include: College of William and Mary, University of Virginia, George Mason University, Virginia Military Institute, James Madison University, Old Dominion University, Virginia Tech, Radford University and Virginia Commonwealth University. In addition, local governments, school boards including K-12 and other agencies serving local governments in the Commonwealth of Virginia may access this contract.

[RFP #142516JC](#)

Note: Please reference the contract number on purchase requisitions, purchase orders, and when contacting the supplier.