

**Virginia Commonwealth University  
University Purchasing  
Contract Summary Sheet**

<b>Commodity:</b> Audio Visual Products, Services and Maintenance	<b>Contract Nbr:</b> UCP-142516-04JC
<b>Vendor:</b> Eastern Communications, Inc.	<b>Effective Date:</b> 10/22/09-10/21/10 with one annual renewal option
<b>Address:</b> 1008 Executive Blvd Chesapeake, VA 23320	<b>Nbr of Vendors:</b> 4 of 13
<b>Contact:</b> Richard Lowry	<b>Payment Terms:</b> Net 30
<b>Phone:</b> (757) 547-1969	<b>Accepts Purchasing Card:</b>
<b>E-Mail:</b> <a href="mailto:rlowry@easterncomm.hrcoxmail.com">rlowry@easterncomm.hrcoxmail.com</a>	<b>Fax:</b> (757) 547-3068
	<b>Web site:</b>

Contract Information: Eastern Communications provides audiovisual products and service on a requirements basis.

Product pricing a 10.0% discount is applied to products in the following categories

Broadcast Television

Satellite Transmitting and Receiving (excluding INIMARSAT equipment which is at list price)

Teleconferencing and Communication

Broadband Distribution

Services include on-site installation and maintenance at \$75 per hour

Freight Terms are F.O.B. Destination/Prepaid.

Cooperative Contract Information: Access to this cooperative contract is allowed for the Virginia Association of State College and University Purchasing Professionals (VASCUPP) and all other Commonwealth of Virginia public institutions of higher education (to include four-year, two-year and community colleges). Current VASCUPP institutions include: College of William and Mary, University of Virginia, George Mason University, Virginia Military Institute, James Madison University, Old Dominion University, Virginia Tech, Radford University and Virginia Commonwealth University. In addition, local governments, school boards including K-12 and other agencies serving local governments in the Commonwealth of Virginia may access this contract.

**[RFP #142516JC](#)**

**Note:** Please reference the contract number on purchase requisitions, purchase orders, and when contacting the supplier.